# MED TRAINING BROCHURE



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To offer the best mediterranean training courses to all maritime and port employees

# Contact Us :

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TRAINING COURSE MADE BY THE FOLLOWING PARTNERS















# SHORT PRESENTATION

Port Training Institute (PTI) was established on 26th of July 1982 as an affiliated institute to the Arab Academy for Science, Technology & Maritime Transport (AASTMT). PTI delivers courses in the fields of Port Management & Supervision, Port Management & Finance, Port Operation, Management of Safety Operations in Ports, Computer & Information Systems, Engineering & Technical Works, Gantry Cranes, Yard Cranes and Offshore (fixed and mobile) Cranes and English Language. Training courses are delivered by a team of Technical and managerial experts in education and training. Furthermore, we tailor courses according to the needs of our customers.

## **COURSE 1: EMPOWERING PORT ACTORS INTO GLOBAL EXECUTIVES**

- Aims to engage port's stakeholders with aspects to update them about a full-scale transformation to lead agile, innovative ports.
- Strengthen leadership gaps and expand abilities to anticipate changes.
- Give a deep-perspective into complex responsibilities and operational challenges of global ports leadership.
- Enhance managerial skills and global perception to Sustain competitive advantage.

#### **COURSE 2: VALUE CREATION THROUGH EFFECTIVE BOARDS**

- To enhance your contribution as a corporate board member with greater insight into corporate governance.
- Improve corporate board effectiveness.
- Engage Managers to master ports governance challenges.
- Study the organizational issues facing corporate boards of directors, including the impact of the regulatory environment.

#### COURSE 3: CREATIVITY & INNOVATION FOR MARITIME AND PORT DECISION MAKERS

- Develop ability to think creatively.
- Learn the skills, techniques, and strategies needed to successfully sustain growth and secure a competitive advantage;
- Build innovation into the strategy development process.
- Innovate market strategies that create value for customers.
- Identify and exploit new markets.
- Apply creative strategies to market your business offerings.
- Innovate market strategies that create value for customers.

Duration: 5 days (25 hrs)

Location: Alexandria – Egypt

**Course dates:** 21 - 25 April 2019

Course fees: 5 trainees or less =  $700 \notin$ 6 to 10 trainees =  $600 \notin$ 11 trainees or more =  $500 \notin$ 

Depending on participants. Language:



Duration: 5 days (25 hrs)

Location: Alexandria – Egypt

**Course dates:** 16 - 20 June 2019

Course fees: 5 trainees or less =  $700 \notin$ 6 to 10 trainees =  $600 \notin$ 11 trainees or more =  $500 \notin$ 

Depending on participants



Duration: 5 days (25 hrs)

Location: Alexandria – Egypt

Course dates: 30 June – 4 July 2019

Course fees: 5 trainees or less =  $750 \notin$ 6 to 10 trainees =  $650 \notin$ 11 trainees or more =  $550 \notin$ 



#### **COURSE 4: SUSTAINABLE INFRASTRUCTURE IN PORTS**

- To Highlight the Main Factors affecting Sustainability in Ports
- To Explain the Role of Sustainable Infrastructure in Enhancing Port Competitiveness
- To Explain the World Ports Sustainability Program from the Aspects of Infrastucture
- To Identify The Ports Infrastructure Requirements and Indicators
- To Express Best Practice and Case Studies of Sustainable Infrastructures in Ports

# **COURSE 5: PORT CITY INTEGRATION**

- To scope the Concepts of Port City integration and its Role in Enhancing the International Trade
- To Highlights the main factors impacting port city integration, such as Port Society, environment, Logistics, etc.
- To Express the Role of Sustainable investment in Port City Integration
- To Highlight the Best Practice Concerning Governance and Port City Integration

#### COURSE 6: FLEXIBILITY AND SUSTAINABILITY OF SUPPLY CHAINS

- To Analyze the Relationship between the quality and the Logistics Process and its impact on performance
- To Explain the Supply Chains Clusters definitions and application
- To Explain the Flexibility of Supply Chains Networks
- To Highlight the New Concepts of sustainable supply chains
- To Express Best Practice and Case Studies for Sustainable Supply Chains.

## **COURSE 7: GREEN PORTS APPLICATION**

- Enables port Executives to meet high environmental standards and requirements of investors
- Measure to reduce negative environmental impacts on their operations while enhancing positive ones.
- Enable port Actors to work on renewing and sharing their environmental knowledge with other ports.
- Stimulates incremental and continuous environmental improvements and operational cost reductions.
- Enables port top managers to develop an appropriate environmental risk prevention.

Duration: 5 days (25 hrs)

Location: Alexandria – Egypt

Course dates: 14 - 18 July 2019

Course fees: 5 trainees or less = 750 € 6 to 10 trainees = 650 € 11 trainees or more = 550 €

Depending on participants: Language:



Duration: 5 days (25 hrs)

Location: Alexandria – Egypt

Course dates: 28 July – 1 August 2019

Course fees: 5 trainees or less = 750 € 6 to 10 trainees =  $650 \in$ 11 trainees or more = 550 €

Depending on participants: Language:



Duration: 5 days (25 hrs)

Location: Alexandria - Egypt

Course dates: 18 - 22 August 2019

Course fees: 5 trainees or less =  $700 \notin$ 6 to 10 trainees =  $600 \notin$ 11 trainees or more =  $500 \notin$ 

Depending on participants



Duration: 5 days (25 hrs)

Location: Alexandria – Egypt

Course dates: 15 - 19 September 2019

Course fees: 5 trainees or less = 750 € 6 to 10 trainees =  $650 \in$ 11 trainees or more = 550 €

### **COURSE 8: CONTAINER HANDLING FROM A MODERN OPERATIONAL PROSPECTIVE & ENVIRONMENTAL MANAGEMENT**

Developing knowledge & skills for those in charge of modern container handling terminals with considerations to environmental aspects during operations.

#### Duration: 5 days (25 hrs)

Location: Alexandria – Egypt

Course dates: 13 - 17 October 2019

Course fees:

5 trainees or less = 700 € 6 to 10 trainees = 600 € 11 trainees or more = 500 €

Language:

Duration: 5 days (25 hrs) Location:



# **COURSE 9: DATA ANALYTICS IN PORTS**

- To Explain the concepts of Data Analytic Science to convert Information to knowledge Support Decision making
- This Course covers the fundamentals and Techniques used in Data Analytic in ports
  - $\checkmark$ Data in Ports and Terminals
  - ✓Introduction to Big Data
  - ✓ Concepts of Data Mining
  - ✓ Division supports systems
  - ✓ Data Analytics in Ports.

# **COURSE 10: SMART PORTS**

The course Aims to provide Training on using the new trends of information technology in ports based on expressing the following themes.

- Electronic ports management
- $\checkmark$ Single window system in ports
- $\checkmark$ Operation Planning in container terminals using smart applications
- $\checkmark$ Internet of Things and block chain technology in ports.

# 10 - 14 November 2019 Course fees:

Course dates:

Alexandria - Egypt

5 trainees or less = 750 € 6 to 10 trainees = 650 € 11 trainees or more = 550 €

Depending on participants Language:



#### Duration: 5 days (25 hrs)

Location: Alexandria – Egypt

Course dates: 8 - 12 December 2019

#### Course fees:

5 trainees or less = 700 € 6 to 10 trainees = 600 € 11 trainees or more = 500 €

Depending on participants Language:



# MORE INFORMATIONS

# Mr. Alaa Morsv

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# SHORT PRESENTATION

The Training Institute of the Port of Marseille Fos offers training to improve your practices, strengthen your skills, learn new techniques. Content is taught by expert consultants and / or engineers. You will benefit at the same time of theoretical contributions but also of concrete examples, testimonies and exchanges of experiences, of practical cases, and visits of sites.

# COURSE 1: DIGITAL TRANSFORMATION TOWARDS AN INTELLIGENT PORT LOGISTICS

FUNDACIÓN Valenciaport

The digital transformation allows the port facilities to incorporate technological and management solutions with which to face the technological challenges, it is an opportunity that they must take advantage of to make port communities more efficient.

Nowadays, all sectors are looking for new technological solutions that are more efficient, affordable, safe and accessible, taking advantage of the growing connectivity of objects and people. (Internet of Things), the availability of geolocation systems (GPS, EGNOS and Galileo), cloud computing solutions (Cloud Computing), mass storage and processing (Big data), machine learning and artificial intelligence (Machine learning and AI) and the Internet of value with the application of distributed record technologies (DLT), better known by the name of blockchain.

All these solutions and technologies have the potential to improve productivity in port facilities, solve different mobility problems and offer a differential and increasingly personalized service to transport both goods and passengers.

#### COURSE 2: FUTURE INVESTMENTS IN PORTS: TOWARD NEWS PPP APPROACHES

The objetive of investment in port sector is generally known to be profit mazimization. The course focuses on the issues needed to be considered before the decision to proceed to costly expansions, profitability, economic imparct and financing are seen as the most critical modes in the complex chain of port investment decision.

The course provide participants with a thorough understanding of how Port and Terminals Projects are developed from financia point of view and also introduce the Full-cycle port investment assessment. Duration: 5 days (20 hrs)

Location: Spain - Valencia

Dates: 16 - 20 September 2019

#### Course fees:

800 € (includes registration, materials, coffee break and visits to the port facilities)

Depending on participants: Language:



Duration: 5 days (20 hrs)

Location: Spain - Valencia

Dates: 23 - 27 September 2019

#### Course fees:

800 € (includes registration, materials, coffee break and visits to the port facilities)

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#### **COURSE 3: CREATIVITY & INNOVATION IN PORTS DECISION MAKERS**

World ports are today facing an aggressively competitive and rapidly changing global market with more complex and intelligence based business environment where only the strategically proactive in marketing wins the competition. Ports in their derived demand inclination are seriously challenged and their viability in a fiercely competitive global maritime business environment in great doubt. Their survival as a business therefore is hard.

The objective is to enable to develop advanced management skills as well as analytical and creative decision-making competencies at senior management level. The course specifically focuses on strategic thinking and creativity in leadership

#### **COURSE 4: DEVELOPING STRATEGY AND MARKETING PLAN FOR PORT**

The lack of alignment between strategy development and the execution of marketing strategies is one of the main causes of low performance a loss of competitiveness in any company. This is not different in the port sector. Making this alignment even more challenging. To succeed in positioning their services correctly in the current uncertain economic scenario, ports with high performance establish a clear and structured process for developing, executing and controlling their strategic and marketing actions. Given this context, in this course port executives will learn the best cases, methodologies and most used tools that could be applied to their ports.

The objective is to get a deeper knowledge about the functioning of the port industry and the importance of port services as a part of the international trade flow, learn how to develop a strategic and marketing plan for Port Services and understand its contribution to customer satisfaction. Duration: 5 days (20 hrs)

Location: Spain - Valencia

Dates: 30 September – 4 October 2019

Course fees: 800 € (includes registration, materials, coffee break and visits to the port facilities) Depending on participants: Language:

Duration: 5 days (20 hrs)

Location: Spain - Valencia

**Dates:** 21 – 25 October 2019

Course fees: 800 € (includes registration, materials, coffee break and visits to the port facilities)

Depending on participants: Language:



#### COURSE 5: PORT SECURITY ADVANCED MANAGEMENT

The objective of the module is to publicize in a global manner the different areas covered by port security, from the point of view of the terminals or person working within a port area, focusing on: safety linked to workers, this is , occupational safety, through the study of Willian Fine's method; maritime safety, giving a review of the SOLAS (Safety Of Life At Sea) Convention; security linked to the passage of dangerous goods, with the development of security studies and emergency plans; and finally, the one related to port security, due to the application in ports, of the protection regulations generated from the events of September 11, 2001 in the USA. Also included are the new port security requirements in terms of Cybersecurity and the consideration of Critical Operator. Duration: 4 days (20 hrs)

Location: Spain - Valencia

**Dates:** 28 – 31 October 2019

#### Course fees:

800 € (includes registration, materials, coffee break and visits to the port facilities)

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### **COURSE 6: MARITIME MARKETS**

Participants will understand the importance of maritime transport for global trade and the economy and get familiar with the different segments of the maritime market. The module also aims at studying the way the tramp market operates and the evolution and current situation of supply, demand and charter rates for bulkers, tankers and containerships. Participants will analyse in-depth the liner shipping market. Liner ocean carriers' strategies and market trends will be examined and their impact on ports will be assessed.

At the end of the course, participants will be able to:

- Estimate the impact on different maritime markets of current and future macro-economic conjuncture
- ✓ Forecast port throughput given certain assumptions on the future of global and regional trade and seaborne traffic
- ✓ Understand the main factors determining charter rates for bulkers, tan kers and containerships in the tramp market
- Evaluate which port strategy would fit best certain market situations.

## COURSE 7: SUSTAINABILITY AND ENERGY TRANSFORMATION TOWARDS ZERO EMISSIONS

It is unquestionable that ports play a major role in the logistics and industrial services necessary to meet the demand of markets at the international level, which makes them one of the main energy consumers of the first level of business.

The promotion and promotion of energy efficiency projects among the port community has allowed, in recent years and allows, reducing energy operating costs, as well as offering more sustainable environmental services to the port community.

This saving of energy costs and its associated environmental variable is a fundamental aspect in the profitability of the companies.

The objective of the course is to achieve a responsible and quality energy management of port facilities, which will result in the organization's results, both economic and environmental:

Reducing energy operating costs

Reducing the environmental impact of port activities by reducing greenhouse gases.

Duration: 5 days (20 hrs)

Location: Spain - Valencia

**Dates:** 11 – 15 November 2019

#### Course fees:

800 € (includes registration, materials, coffee break and visits to the port facilities)

Depending on participants: Language:



Duration: 5 days (20 hrs)

Location: Spain - Valencia

**Dates:** 18 – 22 November 2019

#### Course fees:

800 € (includes registration, materials, coffee break and visits to the port facilities)



#### **COURSE 8: PORT-CENTRIC LOGISTICS AND PORT-HINTERLAND**

For many businesses, port-centric logistics aims to remove unnecessary freight miles. For example, if goods arrive at a port in the South, then travel to the distribution centre in the North, the goods essentially retrace their steps if they're distributed to a customer based in the South. If the goods remain at the port they arrived in and get distributed from that same location you avoid any wasted freight miles – which is excellent for the company's bottom line and also good news for the environment too.

As well as reducing costs, port-centric logistics can also streamline operations and improve customer service because containers are unloaded, checked, stored, picked and distributed from a single port based location. As a result, customers benefit from lower costs, shorter lead times, a more efficient supply chain, reduced carbon footprint and cost-effective logistics and distribution.

Intermodality, syncronodality are key words in this course.

Duration: 5 days (20 hrs)

Location: Spain - Valencia

**Dates:** 25 – 29 November 2019

#### Course fees:

800 € (includes registration, materials, coffee break and visits to the port facilities)

Depending on participants: Language:



# **MORE INFORMATIONS**

Ms. Ana Rumbeu Daviu

Training Director of the Fundation <u>arumbeu@fundacion.valenciaport.com</u> <u>formacion@fundacion.valenciaport.com</u>

## **Fundación Valenciaport**

Sede APV - Fase III Avda. Muelle del Turia, s/n 46024 · Valencia · (España) **Mobile**: +34 96 393 94 00



# SHORT PRESENTATION

The Escola was founded in 2006 and focuses its training on interactive and person-oriented approach with a training programme that introduces the technical concepts of the logistics and port sectors to the participants using a methodology that facilitates communication and relations among the participants.

# **COURSE 1: PORT OPERATIONS & PORT COMMUNITY SYSTEM**

The course aims to provide training on intermodal transport and logistics. Participants will witness show port operations, vessel and terminal facilities in detail and from a practical perspective, and gain deep insight into maritime logistics, its actors, roles and market segmentation and trends.

#### Services to the vessel (part I)

Duration: 5 days Date: 1-5 July 2019 Where: Barcelona Price: 600€

#### Services to the cargo (part II) Duration: 5 days

Date: 8-12 July 2019 Where: Barcelona Price: 600€

Total duration: 10 days

#### COURSE 2: PORTS AND RAILWAYS INFRASTRUCTURES, TECHNOLOGIES AND SERVICES

- To analyze the different elements that must be combined for the provision of cargo rail services.
- To provide the necessary training and information to those who will decide and manage logistics chains in which the railway can be a profitable alternative by service, cost or time.
- To know the infrastructures and equipment necessary for the use of the railway.
- To promote the use of rail transport by disseminating its characteristics and particularities.

Duration: 10 days

Location: Spain - Barcelona

Course dates: 1 – 5 July 2019 8 – 12 July 2019

Course fees: 1200 € (600 € for part I and 600 € for part II)

Language:



Duration: 5 day

Location: Spain - Barcelona

Course dates: 20 – 24 January 2020

# Course fees:

800 € (special discount for Escola alumni and collaborators = 750 € )

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#### **COURSE 3: GROUPAGE & CONSOLIDATION CENTRES**

The course on groupage and consolidation is highly specialized. It aims to bring to light groupage operations and the workings of consolidation centres. Participants will witness groupage operations, infrastructures and equipment in detail and from a practical perspective.

#### Duration: 5 days

Location: Spain - Barcelona

Dates: 17 - 19 June 2019

#### Course fees:

750 € (special discount for Escola alumni and collaborators = 600 €)

Language:



# **COURSE 4: TEMPERATURE CONTROLLED SUPPLY CHAINS**

The course on Temperature Controlled Supply Chains is highly specialized. It aims to provide training on temperature controlled logistics, to show port and warehouse operations, equipment, vessel and terminal facilities in detail and from a practical perspective, and to offer deep insights into temperature controlled logistics, its actors, roles, market segmentation and trends.

#### COURSE 5: ENVIRONMENTAL ASPECTS IN PORT-CENTRIC SUPPLY CHAINS

Environmental Policies of the European Union on Transport, European strategy is to adapt measures depending on the mode and the impact, EMC costs calculations.

#### COURSE 6: INTERNET OF THINGS, BLOCKCHAIN, BIG DATA AND EVOLUTION OF IT IN PORTS

This course emphasizes on the use of information technologies in the Port Communities, inter-

modal networks and logistics transport chains.

# Duration: 5 days

Location: Spain - Barcelona

**Dates:** 6 - 9 May 2019

Course fees: 700 € (special discount for Escola alumni and collaborators = 500 € )

Language:



#### Duration: 3 days

Location: Spain - Barcelona

Dates: 16 - 18 September 2019

#### Course fees: 750 € (special discount for Escola alumni and collaborators = 600 € )

Language:



Duration: 3 days

Location: Spain - Barcelona

**Dates:** 14 - 16 October 2019

Course fees: 750 € (special discount for Escola alumni and collaborators = 600 € )



#### COURSE 7: MOST - MOTOWAYS OF THE SEA TRAINING

This course take the intermodality training one step further by exploring a complete short sea shipping operations on board of a Ro- Pax vessel. Participants are offered the opportunity to study intermodal operations on a Grimaldi Lines or GNV vessel on the crossings between the cities of Barcelona, Civitavecchia and Genoa. The additional lectures offered ensure that the participants in an eminently practical environment acquire a complete knowledge of these.

This course gives priority to practical training and is based on experiential learning. Visits to the participating ports and workshops in specific parts of a Ro-Pax vessel are carried out.

The training is complemented by lectures in a classroom environment during which the students are encouraged to participate actively.

### COURSE 8: SURCO OPERATIONS

In this course participants gain a complete view of the logistics zones and the way terminals work. Highly experienced professionals explain first-hand how operations are organised, managed and developed in such logistics infrastructures.

### Duration: 4/5 days

#### Dates:

French: 15 - 19 July 2019 (Alger - Barcelone) French: September 2019 (Tanger - Barcelone) English: 11 - 14 May 2019 (Barcelona - Rome) Spanish: 6 - 9 June 2019 (Barcelona - Rome) Spanish: 15 - 18 June 2019 (Barcelona - Rome)

#### Course fees:

Spanish 590€ French: 1.250€ (Aide-TransLogMED 300€) English: 590€

Language:



#### Duration: 3 days

Location: Spain - Barcelona

**Dates:** 10 - 12 June 2019

Course fees: 450 €

Language:

# **MORE INFORMATIONS**

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# Linstitut by Morseille Fos

# SHORT PRESENTATION

The Training Institute of the Port of Marseille Fos offers training to improve your practices, strengthen your skills, learn new techniques. Content is taught by expert consultants and / or engineers. You will benefit at the same time of theoretical contributions but also of concrete examples, testimonies and exchanges of experiences, of practical cases, and visits of sites.

#### COURSE 1: PORT OF COMMERCE & GREEN GROWTH PORT DE COMMERCE & CROISSANCE VERTE

This internship will offer you the knowledge and the mastery of the international rules concerning the environmental and the management of the ports, and also the knowledge of the green practices in the field of exploitation and harbor development. In this way, you will be able to clearly define the role of the port in the sustainable development strategy. Ce stage vous offrira la connaissance et la maîtrise des règles internationales touchant au volet environnemental et à la gestion des ports, et aussi la connaissance des pratiques « écoresponsables » en matière d'exploitation et d'aménagement portuaire. Vous pourrez ainsi, bien définir le rôle du port dans la stratégie de développement durable.

# COURSE 2: IMPLEMENT A PORT STRATEGY

The challenges linked to port development are a major issue: public port, tool port, landlord port, port developer of public/private synergies... the environment and fields of activities of ports are in constant evolution. Through the training offered by the Port of Marseille Fos Institute, you will get the tools and skills enabling to elaborate a concrete strategic business plan for your port, and establish a continuous consultation on the matter. Part of the program: forward looking assessment, unity and communication throughout the implementation of your business plan. Application on site with a visit of the Port of Marseille Fos.

# COURSE 3: STUDIES AND PORT WORKS ETUDES ET TRAVAUX PORTUAIRES

This program offers you to acquire knowledge relating to the design, construction, maintenance and management of works. Two optional days are in addition on the Management and inspection of the heritage and the pathologies, and repair of the works.

Ce programme vous propose d'acquérir les connaissances relatives à la conception, réalisation, entretien et gestion des ouvrages. Deux journées optionnelles sont en complément sur la Gestion et inspection du patrimoine et les pathologies et réparation des ouvrages.

#### Duration: 5 days

Location: Marseille, France Institute of Marseille Port Authority (GPMM – Grand Port Maritime de Marseille)

**Dates:** 15 – 19 April 2019

Course fees: 2500 €/per trainee Language:

Duration: 5 days

Location: Marseille, France - Institute of GPMM

Dates: 20 - 24 May 2019

Course fees: 2500 €/ per trainee

Language:

Duration: 5 days + 2 optional days

Location: Marseille, France - Institute of GPMM

**Dates:** 3 – 7June 2019

Course fees: 2500 €/per person + 500 €/ per trainee (for 1 optional day)

## COURSE 4: AWARENESS OF TERRORIST RISKS SENSIBILISATION AUX RISQUES TERRORISTES

At the end of this internship, you will have knowledge of the regulations in force and you will be aware of the terrorist threats.

A l'issue de ce stage, vous aurez une connaissance de la réglementation en vigueur et vous serez sensibilisé à la menace terroriste.

#### COURSE 5: DEVELOPMENT & MANAGEMENT OF A PRIVATE TERMINAL GÉRER ET DEVELOPER UN TERMINAL CONCÉDÉ

As you know, the growth of port activity goes hand in hand with the growth of operators' activity. In a context of ever-growing public/private partnerships, come and join the Institute for a training approaching the methods and techniques to supervise handling operations : how to better understand your clients, terminal operators? how to serve them better while guaranteeing the development and revenues of your port? This training will provide you with a global and comprehensive vision of your role as a port authority, and enable you to perform as a port developmer.

Vous le savez, la croissance de votre port est liée à celle de vos concessionnaires. Dans un contexte de partenariats accrus entre public et privé, venez vous former aux méthodes et techniques de supervision de la manutention. Comment mieux comprendre vos clients opérateurs de terminaux ? Comment mieux les servir pour garantir les ressources et le développement de votre port ? Ce stage vous permettra d'acquérir une vision globale de votre rôle d'autorité portuaire et d'oeuvrer en qualité de port développeur.

## COURSE 6: IMPROVE YOUR PORT INFORMATION SYSTEM DOPEZ VOTRE SYSTÈME D'INFORMATION PORTUAIRE

This training focuses on the theme of IS Development and their impact on port organizations. At the end of the internship, you will master the IT management processes of a port: one-stop port, dematerialization of news channels.

Cette formation porte sur le thème du Développement des SI et de leurs répercussions dans les organisations portuaires. A la fin de ce stage, vous maîtriserez les processus informatiques de gestion d'un port : guichet unique portuaire, dématérialisation des chaînes d'informations. Duration: 1 day

Location: Marseille, France Institute of GPMM

Dates: 13 June 2019

Course fees: 450 €/per trainee

Language:

Duration: 5 day

Location: Marseille, France Institute of GPMM

**Dates:** 17 – 21 June 2019

Course fees: 2500 €/per trainee

Language:



#### Duration: 2 days

Location: Marseille, France Institute of GPMM

**Dates:** 16 – 17 September 2019

Course fees: 950 €/per trainee

### COURSE 7: PORT SECURITY AND SAFETY SÉCURITÉ ET SÛRETÉ PORTUAIRE

The Port of Marseille Fos Institute offers a training session dedicated to safety and security in ports. This training will provide you with the essential knowledge in order to implement incentive or repressive measures in order to make safety security a major value of your company.

Program: regulation, daily security, ISPS code, safety & security plans, security of various terminals...

L'Institut du Port de Marseille Fos propose une session de formation dédiée à la sûreté et à la sécurité dans les ports. Cette formation vous apportera les connaissances essentielles pour mettre en oeuvre des mesures incitatives ou répressives afin de faire de la sécurité une valeur majeure de votre entreprise. Programme: réglementation, sécurité quotidienne, code ISPS, plans de sécurité, plans de sécurité de divers terminaux...

#### Duration: 5 days

Location: Marseille, France Institute of GPMM

**Dates:** 23 – 27 September 2019

Course fees: 2500 €/per trainee

Language:



#### COURSE 8 : HEALTH SAFETY AND ENVIRONMENT GESTION DES SINISTRES

You are a manager, and you participate to the global safety strategy in your company (employees, materials, work conditions, environment)...? In any company co exist various kinds of professional risks, which can question this safety policy. Together with the different concerned actors of this safety chain, you have to learn how to deal with these risks and choose the appropriate actions to be implemented in terms of evaluation and prevention, in order to ensure the safety of your divisions. This training will provide you with a better understanding of the current regulations, of professional risks and their consequences, and enable you to organize safety within your company and understand the stakes of this matter.

Vous êtes responsable et vous participez à la stratégie globale de sécurité de votre entreprise (employés, matériaux, conditions de travail, environnement)...? Dans toute entreprise, il existe différents types de risques professionnels qui peuvent remettre en cause cette politique de sécurité. En collaboration avec les différents acteurs concernés de cette chaîne de sécurité, vous devez apprendre à gérer ces risques et choisir les actions appropriées à mettre en oeuvre en termes d'évaluation et de prévention, afin de garantir la sécurité de vos divisions. Cette formation vous permettra de mieux comprendre la réglementation en vigueur, les risques professionnels et leurs conséquences, et vous permettra d'organiser la sécurité au sein de votre entreprise et d'en comprendre les enjeux. Duration:

2 days (recommended)

Location: Marseille, France Institute of GPMM

Dates: To be defined

Course fees: On demand

#### COURSE 9: HR MANAGEMENT WITHIN PORT ORGANIZATION MANAGEMENT DES RH PORTUAIRES

Beyond the efficiency of its various facilities, a port needs to count on its human factor, able to show its expertise on all aspects of its relationship to customers. It's a way to propose a different vision of partnerships, based on confidence, good knowledge of requirements and dynamism of dedicated teams The goal of this training is to have a better knowledge of HR strategic issues within ports organizations, through a modern approach and tools, to implement an efficient HR management.

Au-delà des moyens matériels mis en oeuvre, l'humain est plus que jamais un facteur d'accroissement de la compétitivité. Les compétences des équipes tant administratives qu'opérationnelles sont un atout de valorisation du port. Cette formation aura pour objectif de mieux connaître les enjeux des ressources humaines dans les ports et de maîtriser les outils modernes, afin de mettre en place une gestion efficace des ressources humaines.

#### COURSE 10: DRIVING PORT LIFTING EQUIPMENT CONDUITE DES ENGINS DE MANUTENTION PORTUAIRE

In an economic environment where competition between the biggest ports is obliging operators to aim at excellency, freight terminals productivity lies essentially upon the training of crane drivers. The Institute of the Institute of Marseille Fos is offering flexible training programs for port crane, ship crane and gantry crane drivers, adapted to your needs (duration, cost, level...). Acting directly on your port intallation, our experimented instructor will transmit a professional knowledge and skills with progressive and systematic educational techniques. According to your requests, the Institute will help you with drivers selection, trainers tutoring and educational engineering.

La compétition entre les grands ports met les opérateurs dans l'obligation de viser l'excellence. La formation du personnel de conduite constitue un des enjeux essentiels de la productivité des terminaux marchandises. L'Institut du port de Marseille Fos vous propose des programmes à la conduite sur grues portuaires et portiques à conteneurs adaptés à vos besoins (durée, coûts, niveau des stagiaires...). Ces formations sont assurées, sur le site du client, par des formateurs expérimentés, issus de l'exploitation, qui transmettront leur savoir et leur savoir-faire métier par le biais de méthodes pédagogiques progressives et systématiques. Selon la demande, l'Institut propose la mise en place d'une sélection du personnel de conduite, d'une formation pour formateur ou encore une ingénierie pédagogique. Duration: 3 days

Location: Marseille, France Institute of GPMM

Dates: March 2019

Course fees: 1450 € / per trainee

Language:



Duration: Depending on the objective

Location: Marseille, France Institute of GPMM

**Dates:** To be defined

Course fees: On demand

Language:



# **MORE INFORMATIONS**

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