

Smart Port Solution at Port of Tallinn:

PORT OF TALLINN

The Port of Good News



PORT OF **(1)** TALLINN

Business Fields



Passengers

10.6 M passengers a year



Cargo

20.6 M tons a year



5 ferries: 2.3 M passengers & 1 M vehicles a year; Ice-breaker Botnica



Real Estate

Old City Harbour Development 16 ha Muuga Industrial Park 76 ha Paldiski Industrial Park 34 ha

Organization

The company in a nutshell

- Port of Tallinn is a landlord port
- We provide infrastructure land, quays and sea approaches
- Private operators provide superstructure: handling equipment and warehousing
- Ca 500 employees in Port of Tallinn group







Governance

Listed on Nasdaq Tallinn SE since 13.06.2018

1) Shareholders meeting

67% Republic of Estonia

33% Investment funds, pension funds, private investors

2) Supervisory Board

6 members, appointed by shareholders meeting

3) Management Board

3 members, appointed by Supervisory Board





Strategic Goals

& Values

Our VISION:

Port of Tallinn aims to become *the most innovative port on the shores* of the Baltic Sea by offering its customers the best environment and development opportunities.

Our VALUES:

Port of Tallinn values the following: **openness**, **smartness** and **trustworthiness**.



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Smart Port

Traffic Management System

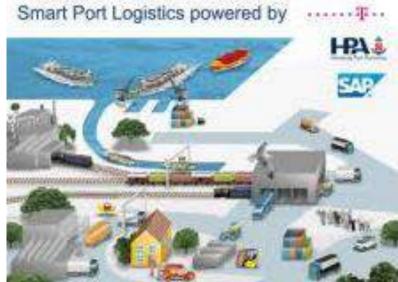
Smart Port?















Rather unique,

automatic check-in system with

license plate recognition-solution

and port area traffic management

for the passengers with vehicles

at the ports with

single or multiple

ferry operators.



The Goal

is to minimize the time
spent in the port by providing a
fully integrated and all-inclusive,
easy to understand service for
passengers with vehicles



- Shorten check-in time for the vehicles
- Better utilization of the port area
- Minimize port staff

SMART PORT Application

A traffic management solution
 organizing pre check-in, check-in and line
 management for ports with multiple ferry
 operators by providing holistic and easy to
 understand service for passengers with vehicles.

Improving passenger experience and reducing environmental impact.

- Developed in cooperation with Nortal and Hansab
- Tight cooperation with ferry operators Tallink, Viking Line, Eckerö Line, Moby SPL and with ports of Kristiansand, Helsinki, Stockholm and other neighbouring ports.
- Fully operational since 2018



Values for the passenger

- Easy to use service
 - Check-in processes
 - Line management flow (gates, displays, etc.)
- Shorter waiting time on the port area
- Improved user experience



. Values

for the port

• Efficient use of the port area

 Shorter time spent to load and unload the vehicles to the ship

• Efficient use of the vehicle check-in points

 Less "useless" time for passenger to spend on the port area

Clear traffic management at the port

Reduced CO2 emission

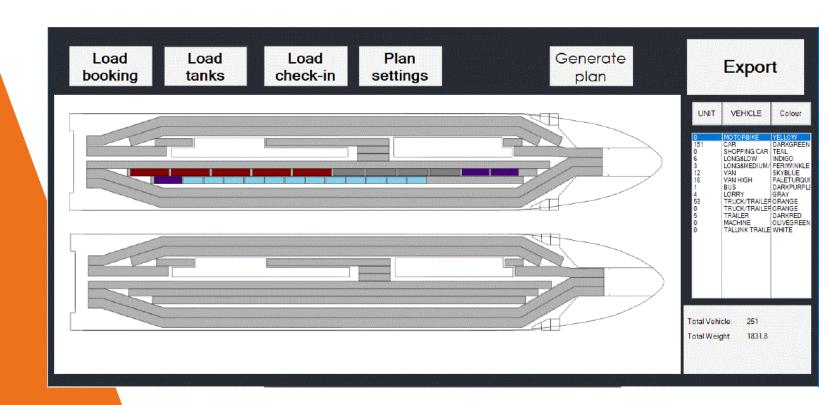
Tools for the port personnel to run the daily operations





Values for the operator

- Automated input for loading the ship
- Quicker loading of the ship
- Reduced waiting time at the port area for the passengers
- Improved travel experience



Smart Port for Estonian ferry ports

 TS Laevad - subsidiary company of Port of Tallinn

Operates 4 ports connecting
 Estonian mainland to the islands of
 Hiiumaa and Saaremaa

- Fully integrated ticketing system
- Go-live was in the fall 2016
- More than 2,3 million passengers per year use the service



Smart Port 2.0 for cargo ports

- Several terminals and gates
- Combined number plate recognition, permits and gate operations
- Different hardware (screens, measurement systems)
- Different security and traffic control hardware
- Platform for data exchange among users



Tomorrow belongs to those who can hear it coming

David Bowie





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www.portoftallinn.com

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