Current challenges and future opportunities for Ports in MED
- From today to the day after, full stop in our ordinary lives
- Social distancing, no travelling, ...what a change for MED Culture!!
- We have to adopt different ways of interacting with each other.
- The 2008 financial crisis caused less demand, while COVID-19 affects the supply instead of the demand.
- Normal flow patterns in maritime sector are severely disrupted due to COVID-19.
Global container shipping has a decrease of 8-10% in the volumes transported: blank sailings, ports supporting clients

World real GDP projections, % change from previous year

Source: IMF, Oxford Economics, IHS Markit

COVID-19 GREAT SHOCK!!

Unexpected situation
Business as unusual: The path to the new normal....
Recovering revenues is an important element of reimagining the return.

Matrix for prioritizing measures for rapid revenue recovery, illustrative

Source: McKinsey report, may 2020

What else?
GOING DIGITAL
To improve the efficiency in our services

It belongs to the Port Authority of Valencia. It is the e-commerce platform that is used by the Port Community to exchange data and administrative, commercial and operational documents.

One-stop-point for more than 850 companies.
Possible long term effects on ports and logistics

• Supply and demand will adapt to more domestic production: ports must adapt their business models!
• “Glocalisation”: MED ports opportunity!
• Digitalisation: acceleration of development of new technologies
• Current crisis will accelerate the digital transformation and the greening of supply chain.
• Less resistance to change to new methods of working.
• Remote operations of business systems (PCS, SW) is critical for business continuity.
Many thanks

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Think, believe, dream and...never give up

mchao@valenciacport.com